

AUSTRALIAN HOTELS ASSOCIATION

MEMBER



MENU

ACT BRANCH

The AHA ACT acknowledges the support of the hospitality industries major supporters



WELCOME MESSAGE

The Australian Hotels Association is an organisation run by people who are passionate about the hospitality industry. If hospitality is your business then consider adding your voice to our collective and being part of ensuring the viability of our industry.

The AHA's objectives are to promote the hotel and hospitality industry, represent the industry for outcomes that benefit all members, and to assist individual businesses and groups to ensure a prosperous future for our industry.

It is an ever-changing industry beset by regulations (red-tape) and businesses require all the assistance possible to operate successfully. Membership with the AHA is open to any private enterprise venture or individual holding a liquor on-license under the provisions of the Liquor Act 2010.

The AHA is structured to provide effective regional representation and advice to members through locally elected delegates, and by holding regular AHA Member meetings within Canberra. The ACT office located in Barton represents the industry to the ACT Government and relevant stakeholders for outcomes favourable to members' interests.

The Canberra-based organisation is charged with representing all members on a national platform. The AHA ACT participates through the AHA's Board and Executive Committee. Consequently, ACT members have a strong voice at regional, state and national levels.

AHA members are entitled to access most services of the Association free of charge, or for a significantly discounted fee-for-service price. Members are entitled to elect and be elected to the Association's governing Board within the electoral structure of the AHA.

Membership subscriptions are levied annually and comprise of either a modest fee, or a separate charge on units of accommodation (above 30 rooms). In this way, the services and representational activities of the Association are funded in accordance with members' capacity to contribute, and likely commercial benefit from the AHA's efforts.

THE AUSTRALIAN HOTELS ASSOCIATION

Established in its initial form in 1839, the AHA is an organisation of employers registered under the Fair Work (Registered Organisations) Act 2009. The AHA ACT is a member of the National AHA Federation.

Established in 1994, the Australian Hotels Association – ACT Branch is the peak industry body representing the interests of the licensed hospitality industry in the ACT. Its members include restaurants, cafes, bars/taverns, educational institutions, liquor stores, nightclubs, convention centres and accommodation hotels. Many AHA members are small businesses operated by local proprietors, while others are part of some of the world's largest and most recognisable companies.

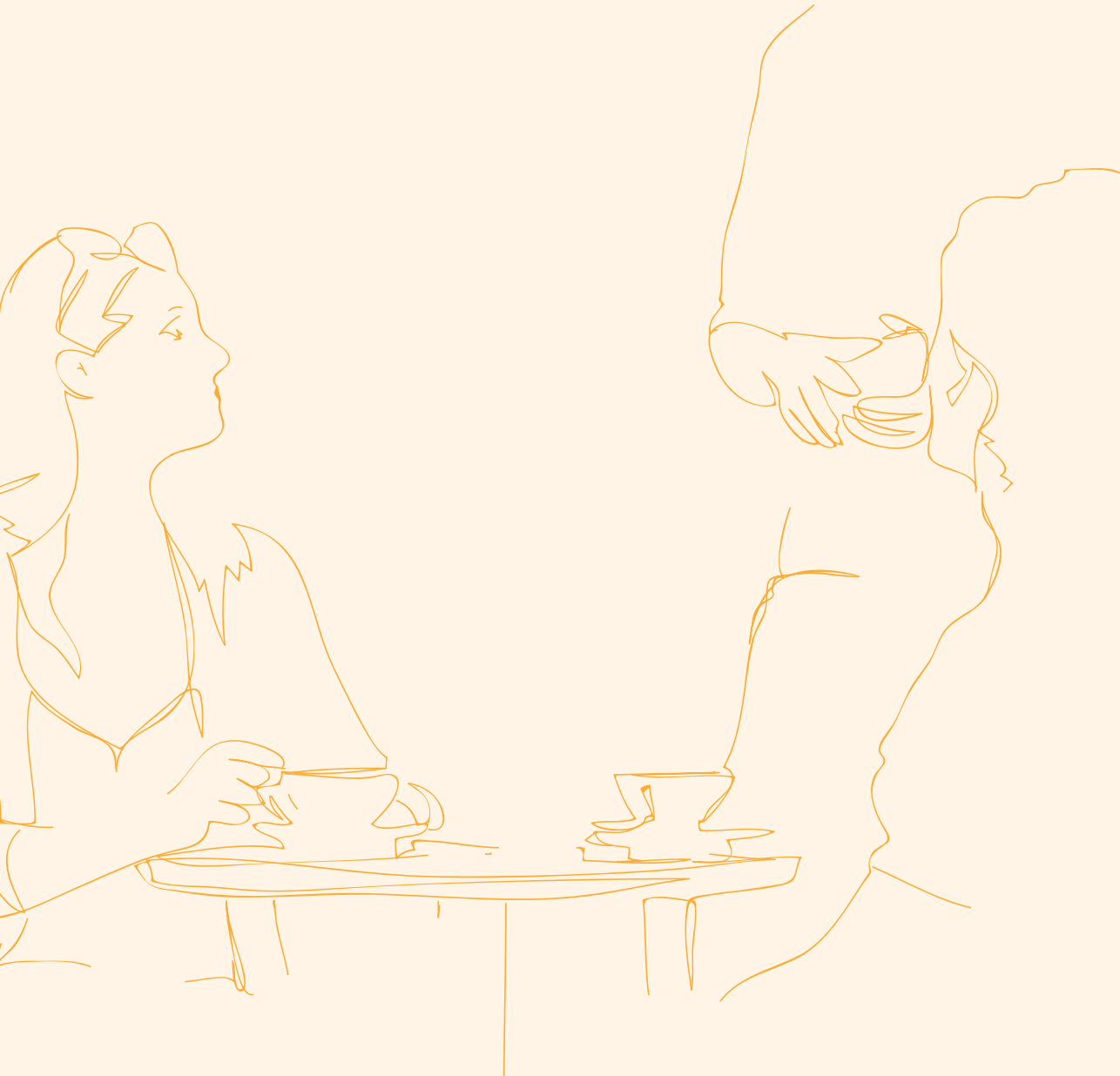
The AHA performs two key roles on behalf of its members. Firstly, as a federally registered employer association, the AHA provides a wide range of industrial relations services to assist members to comply with employment issues, regulatory and legislative matters. Secondly, the AHA's services as a lobby group

on behalf of the industry provide the only voice for the collective interests of business owners in the hospitality industry. Situated in Barton at the foot of Parliament House, the AHA ACT branch provides the benefit of being 'on the pulse' of industry issues that arise at federal level as well as having dedicated ACT staff who service the Territory.

Some of the significant policy issues affecting the AHA's membership include liquor licensing, tourism, occupational health & safety, industrial relations and a host of small business issues.

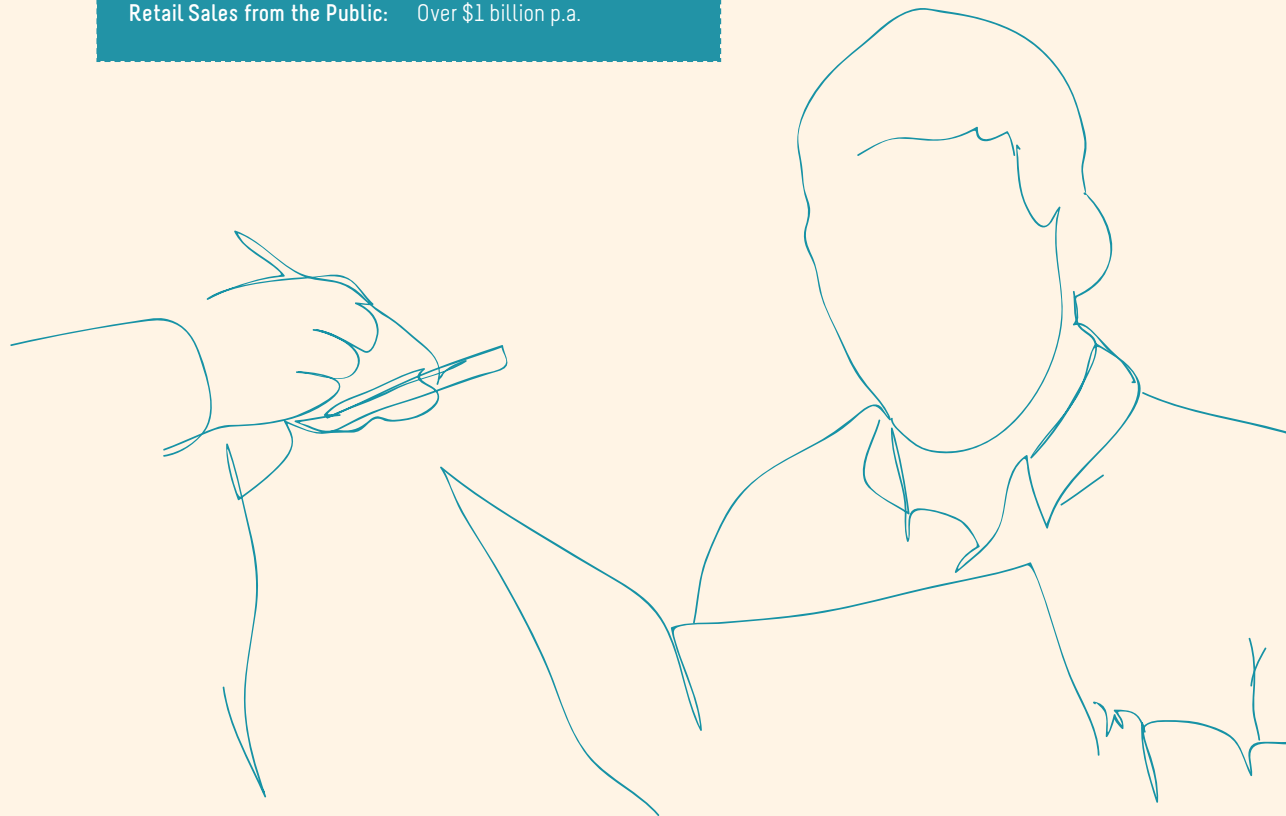
The Association has developed strong relationships with key local and federal parliamentary figures, and with senior public servants in relevant government departments and agencies.





AHA HOSPITALITY INDUSTRY PROFILE

Employment:	In excess of 11,500 p.a.
Payroll:	Over \$230 million p.a.
Capital & Commercial Value:	In excess of 1.6 billion p.a.
Retail Sales from the Public:	Over \$1 billion p.a.

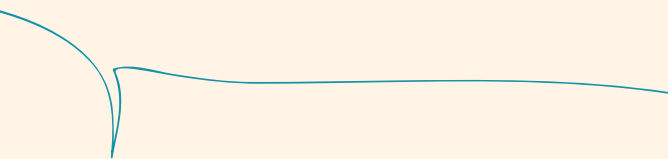


PROTECTING YOUR INVESTMENTS

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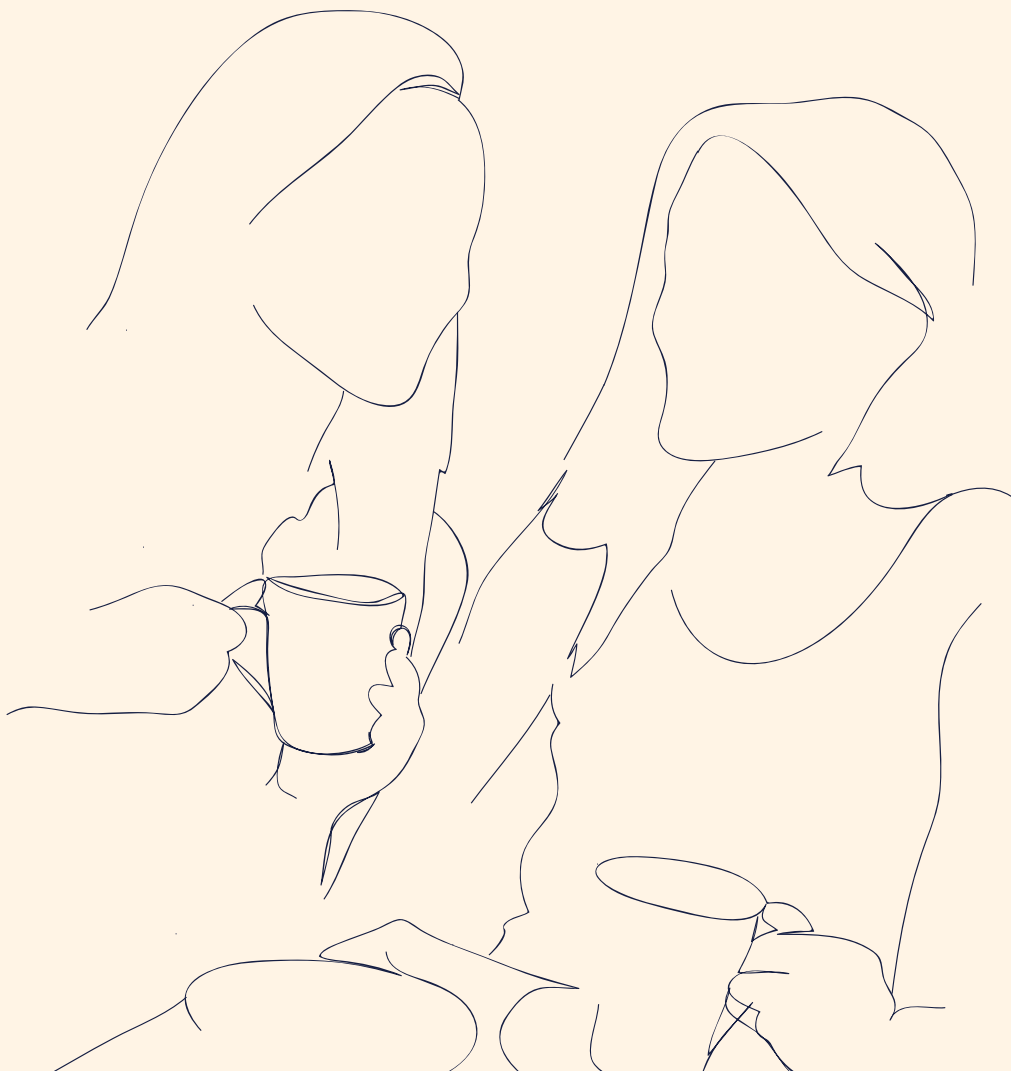
Some of the significant policy issues affecting the AHA's membership include liquor licencing, tourism, workplace health & safety, industrial relations, food safety regulation and a host of small business issues.

We can demonstrate that:

- > Your views will be heard by Governments and other key groups whose decisions impact on your business.
 - > We maintain a close working relationship with members of Government and are willing to challenge decisions.
 - > You will be informed of developments that directly affect the hospitality industry in the ACT through the AHA's national network.
 - > Being part of a strong, national employer association with links to key government decisions at all levels of government is a benefit to your business.
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MEMBERSHIP BENEFITS

AHA members have access to wide variety of services, of which many are free to access, while some are available for a significantly discounted fee-for-service.



AHA WEBSITE

The AHA website www.actaha.org.au is a valuable tool for AHA members, containing up-to-date information about industry-relevant legislation and outlining services available to members from the AHA team.

To access the special Members Area, AHA members are allocated a password, which allows them to access information pertinent to today's industry, including fact sheets and downloads, employment relations information, wage rates and workplace health and safety information.

Members are also able to book training courses, tickets to industry events and access discounted goods via the AHA Shop and Business Portal.

The website also provides members a mini business page, where you may lack an online presence it can provide you with a mechanism for service in addition provides access to an online calendar of AHA and member events.

MINI SITE - BUSINESS PAGE

If you lack an online presence then listing your business on our website is one of the most effective ways to improve your venues online visibility. The AHA ACT business pages are designed to generate enquiries and provide additional value for your business.

Your mini site is a one-page website that is optimised for your business. It provides space for a detailed positive description of your business including images, trading times, location, menus and upcoming events.

The sites focus is in three key areas to assist in generating incremental business:

1. A strong "call to action" to generate telephone enquiries
2. Focused email links stimulate searchers to email you directly from the site
3. Relevant links enable people to find out more about your business and other products and services by linking to your main website

The mini-site is offered at a competitive one-off establishment cost and thereafter is inclusive of the membership renewal fee.

SOCIAL MEDIA

In addition to the website the AHA ACT remains at the forefront of information services and can be found on both twitter and facebook.

AHA PUBLICATIONS

The Association publishes two half yearly magazines (ACTive Magazine) and a monthly e-newsletter. These publications, along with other industry news are sent to members free of charge as part of their membership.

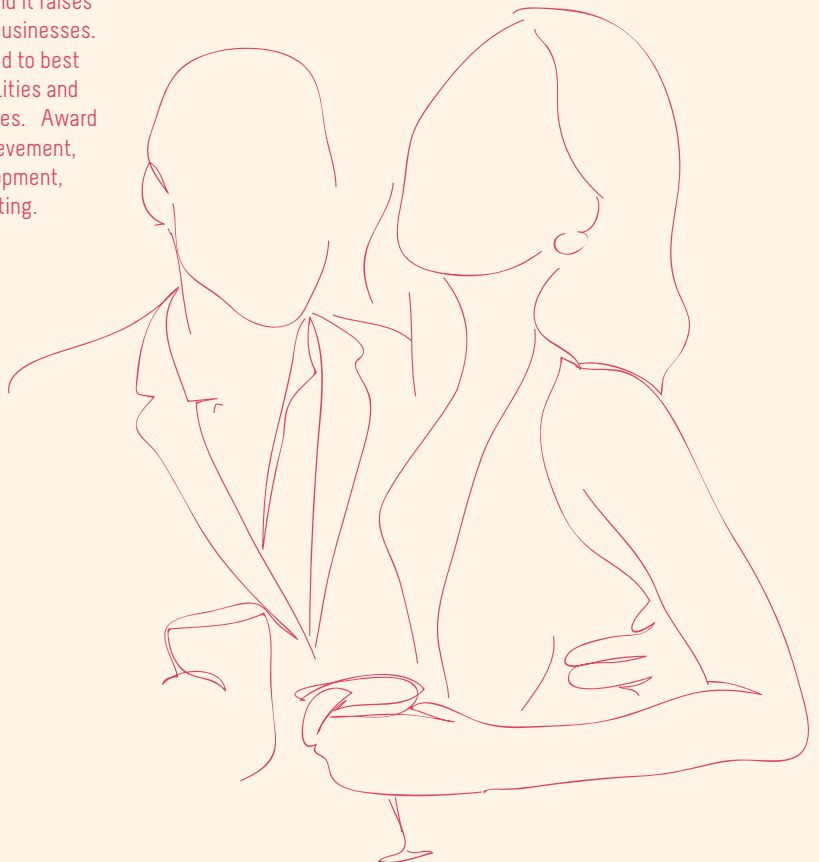
MORE BENEFITS...

AHA HOSPITALITY AWARDS

Through the introduction of the prestigious annual AHA Hospitality Awards Program, the Association has created an outlet for hospitality businesses to showcase their achievements and contribute to improving industry standards.

External judges visit each nominated establishment to draw up a list of finalists and ultimately a winner announced on the evening. Significant media exposure and incremental business form part of the benefit of participation in the program.

The pursuit of excellence and professionalism by members of the industry forms the cornerstone of the Awards. The AHA Hospitality Awards night is the premier event on the ACT hospitality calendar and it raises the bar for many ACT hospitality businesses. Each category is carefully selected to best represent the diverse array of facilities and services on offer by ACT businesses. Award categories include individual achievement, presentation and service, redevelopment, accommodation, dining and marketing.



ENERGY SAVINGS SCHEME

The AHA has developed a scheme in partnership with ActewAGL to save money on energy costs. This scheme can provide discounted energy to hotels and small to medium enterprise.

The AHA buying group alternatively can save members money and time by tendering your energy supply to ensure that you achieve the best price available on the market.

EFTPOS FACILITIES DISCOUNT

The AHA has negotiated discounted EFTPOS facilities for members through our banking partners. Savings can be more than enough to cover AHA membership subscriptions.

SECURITY MASTER LICENCE

A security master licence provides a licensee with the authority to employ people to conduct security activity at their venue.

There are no mandatory qualifications for a Security Industry Master Licence, however the applying business must belong to an approved industry association. As an approved industry association, AHA members have access to the Security Master Licence. Alternatively venues face costly and time consuming accreditation or use contract security companies.

TRAINING

The AHA partners with reputable Registered Training Organisations to assist businesses in accessing a range of training courses for staff employed in hospitality.

In addition the AHA ACT offers online RSA training to members at a very competitive price available via the AHA ACT website.

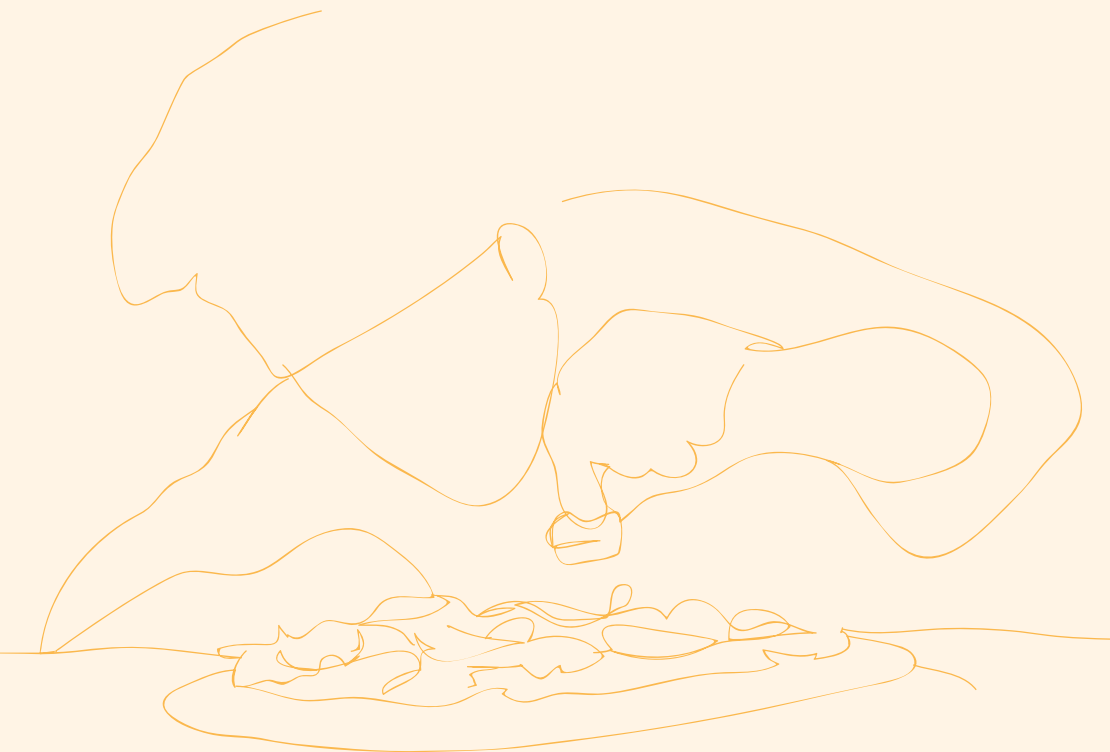
MORE BENEFITS...

HOSTPLUS was established in 1987 as the industry superannuation fund for the hospitality, tourism, recreation and sport industries.

HOSTPLUS is proud of its industry fund heritage and quality service offering. We provide competitive fees, don't pay commissions to financial advisers and we're run exclusively for the benefit of our members.

Today, HOSTPLUS is one of Australia's largest superannuation funds with close to one million members, more than 77,000 employers and over \$9.5 billion in funds under management.

To find out more visit hostplus.com.au or call us on **1300 HOSTPLUS** (1300 467 875).



Peter Doyle
Fifth Generation Restaurateur
Peter Doyle @ The Quay



Choose a quality experience

HOSTPLUS has worked with the hospitality industry for over 24 years. So we've learnt it's never just about the food – it's about the whole experience. It's why we go beyond super. With our financial literacy program to help members manage their money better. And our nationwide support services to help employers get back to business quicker. That's why Peter Doyle @ The Quay and almost one million Australians choose HOSTPLUS. You can too at choosehostplus.com.au or call us on 1300 HOSTPLUS (1300 467 875). Choose quality.

choosehostplus.com.au



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MORE BENEFITS...

Today's business climate is becoming more complicated, and there is no room for speculation or guesswork. The AHA closely monitors all developments in legislation and represents the whole industry to ensure they meet members' interests, both individually and collectively.

WORKPLACE HEALTH AND SAFETY

As with most other businesses in the ACT, the hospitality industry is regulated by the provisions of the Workplace Health and Safety Act 2011. This legislation establishes parameters for health and safety in workplaces for both employers and employees. The responsibility for meeting those conditions falls heavily on the employer. In addition to legislative requirements maintain a duty of care for people entering your business during normal business hours. It is in the interest of the business that illnesses or accidents that could damage the establishment's reputation, or lead to financial loss are prevented.

The AHA has partnered with WorksafeACT to provide specialist services to industry including free professional advice over the telephone to educational seminars. By utilising these services you may reduce your costs in the long term.



REPRESENTATION

Examples of where the AHA has successfully represented the interests of members include:

- > The ban on standing in outdoor areas has been abolished.
- > The ban on serving alcohol in spirit measures has been abolished.
- > Greater scrutiny being placed on applicants for new liquor licenses, ensuring a licence carries increased value.
- > Introduction of a range on on-spot fines for patrons that have helped to provide crowd controllers to deal with difficult situations.
- > Ensuring hotels and pubs will remain able to cater for smoking in their outdoor areas through the new DOSA process.
- > Avoided the introduction of mandatory lockouts or a reduction in trading hours despite public pressure from anti-alcohol groups and local media outlets.
- > Avoided the introduction of a requirement for venues to provide courtesy transport for patrons after midnight, as flagged by the Chief Minister in early 2010.
- > A Government review of the ACT taxi industry resulted in the release of additional tax licences and the introduction of an ongoing review process to ensure an appropriate number of licences is maintained over time.

EMPLOYMENT RELATIONS

The employment of staff can be a very complicated issue, with a myriad of legislation and complex award provisions now affecting employers. Like many other aspects of your business, you may need professional advice to make informed decisions when disputes in the workplace arise.

The AHA ACT's industrial relations consultant Alan Lees has close to 40 years experience in all aspects of employment law including 15 years working with Hoteliers throughout NSW and the ACT.

The Association provides a broad range of such services as part of your membership fee however certain work does attract a fee-for-service including the drafting of individual property's Enterprise Bargaining Agreements and assistance with the process of approval by Fair Work Australia and representation in alleged unfair dismissal matters.

Services Include:

- > Advice on interpreting Awards, Agreements and employment relations legislation.
- > Representation before Fair Work Australia and in negotiations with Unions or Government Inspectors.
- > Development of Enterprise Bargaining Agreements and Management Contracts.
- > Providing Award awareness seminars.
- > Providing template letters of appointment, position descriptions and contracts.

If you have any staffing concerns, or just need advice to ensure you retain your competitive advantage, your membership gives you ready access to a vast amount of industry experience and expertise.

MEMBER EVENTS



AHA Golf Day

The AHA Golf Day attracts industry representatives and key decision-makers to a relaxed social event, offering valuable opportunities for marketing and the chance to meet with industry members.

The AHA Golf Day is a fun and relaxed four-ball Ambrose competition, with a regularly full field attendance. Players receive a pre-golf breakfast, on course refreshments and a post-golf lunch. Partners have the opportunity to donate 'Competition Hole' prizes, as these are a great way to reward industry members.

If your team likes golf, or are eager for some fun, the AHA Golf Day offers an excellent opportunity for you all to network while being in a fun social environment.



A Christmas Cocktail Party is held annually at member venues to help celebrate the holiday season and successes of the year. All AHA Members and Sponsors are invited to come along to the Christmas cocktail party, providing an additional opportunity to network.



AHA HOSPITALITY AWARDS



The AHA Hospitality Awards night is the premier event on the ACT hospitality industry calendar. Regularly attended by over 500 people this high profile event attracts industry leaders and their teams, our valued industry partners and members of the ACT legislative assembly.

The AHA Hospitality Awards night has been established to recognise industry leaders, industry contributors and all-round industry achievers. The awards night not only recognises the winners of the night, it is also a night to showcase the industry and the people involved in it.

The AHA Hospitality Awards night is full of good food, refreshments, entertainment and provides an exclusive opportunity for your company to display its support of the industry.

LAWN BOWLS DAY

The AHA Lawn Bowls Day is an exciting event in our social calendar. The event gives industry members the opportunity to meet and mingle with a large number of industry associates.

The day starts off with refreshments and a barbeque lunch, then it's straight into the serious stuff - the bowling.

Throughout the course of the day your bowling and networking skills will be challenged! The Lawn Bowls Day aims to create a friendly and very social atmosphere for all participants.

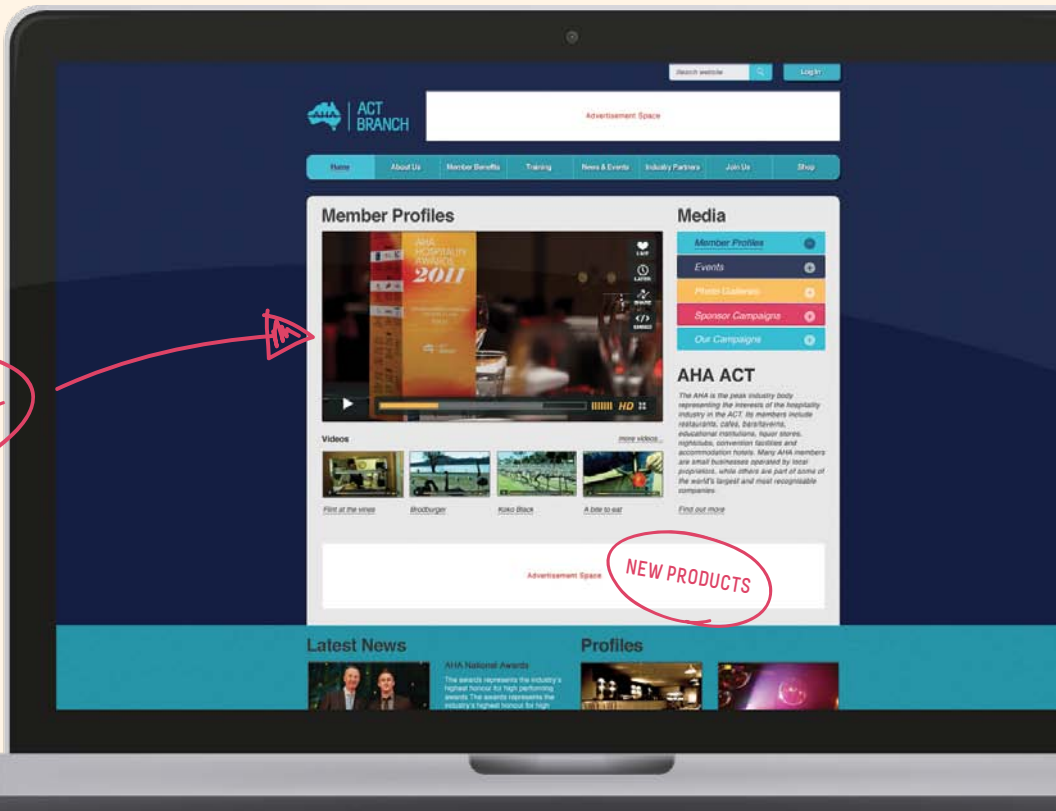
REWARD
TEAMS



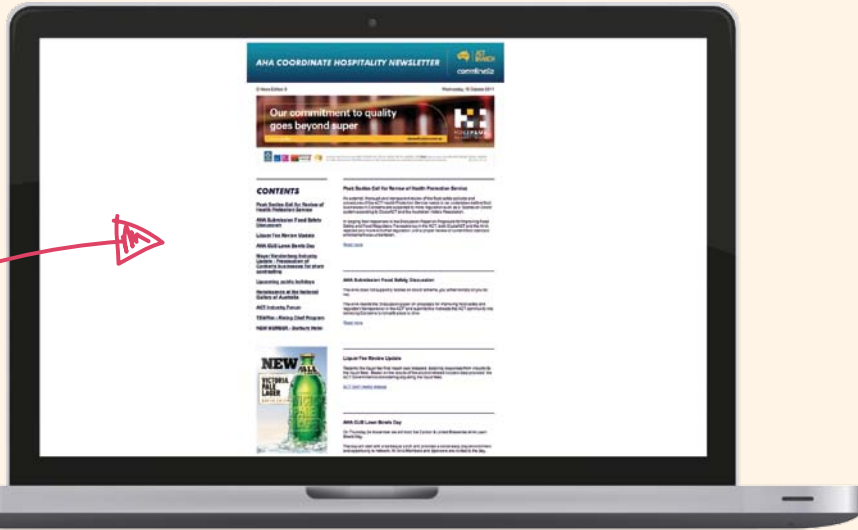
SPECIAL
EVENINGS



ADD PROFILE



NEW PRODUCTS



INDUSTRY UPDATES



WIN AWARDS



ENJOY A DAY OFF



ACT
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